

Letter of intent TM “Aqua Rodos” (Kyiv, Ukraine)

Dear Sir or Madame,

First of all, let me express my sincere respect to you and your esteemed company. We shall be glad to discuss mutually beneficial long-term cooperation between our companies.

Founded in 2002, nowadays company TM “Aqua Rodos” is the **undisputable leader of bathroom furniture markets in Ukraine** (holds about 70%, population over 45 000 000), Russia (population over 144 000 000) and Kazakhstan (population over 17 000 000). Total annual turnover of our company is **over 50 000 000 USD**. Export deliveries (mostly to CIS countries) make over 60% of our sales and we are interested to expand our sales geography. Production facilities are located in Slavuta (Khmelnitsky region, Western Ukraine). Central office and warehouse are located in Kyiv.

TM “Aqua Rodos” offers a wide range of high-quality furniture in **3 product groups**:

- 1) *Bathroom furniture*
- 2) *Home furniture*
- 3) *Kitchen furniture*

Our company is highly interested to discuss **potential cooperation**. We are certain that our company has all the needed capacities and experience to supply a wide range of high-quality products to the EU markets.

TM “Aqua Rodos” has strategic partnership and solid experience of successful **cooperation with biggest DIY chains**:

In Ukraine:

“EPICENTRK” 42 hypermarkets <http://epicentrk.com.ua/eng/index.php>

“NEW LINE” 16 hypermarkets <http://novalinia.com.ua/ru/shops/>

“LEROY MERLIN” 3 hypermarkets <http://leroymerlin.ua/ru/kontakty/>

“PRAKTIKER” 4 hypermarkets http://www.praktiker.ua/sklepy_praktiker

“OLDI” 6 hypermarkets <http://www.aldi.kiev.ua/>

In Russia:

TM “Aqua Rodos” holds strong positions at the Russian market of bathroom and home furniture. We supply products to the following DIY chains:

“LEROY MERLIN” 28 hypermarkets <http://leroymerlin.ru/shop/>

“OBI” 21 hypermarkets <http://www.obi.ru/decom/home.html>

“MAXIDOM” 9 hypermarkets <http://maxidom.ru/>

“METRIKA” 10 hypermarkets <http://maxidom.ru/>

Our company has a branch and regional warehouses in Moscow, Saint-Petersburg, Yekaterinburg, Rostov-on-Don, Novosibirsk.

In Kazakhstan:

We supply products to all biggest DIY chains:

“12 MONTHS” <http://12mv.kz/shop.html>

“MEGASTROY” <http://www.megastroy.kz/>

“STROYMART” <http://www.stroymart.kz/product/>

Our company has a branch and regional warehouse in Almaty, Kazakhstan.

In Latvia and Estonia:

“K-Rauta” 8 stores <http://www.k-rauta.lv/pages/default.aspx>

In September 2014 our company opened a branch and showroom **in UAE, Dubai:**

AQUARODOS GENERAL TRADING L.L.C, UAE, Dubai, Al Attar Business Avenue, Sheikh Zayed road, second fl, of 202. Tel: +971522865216.

Our main advantages:

- 1) Sophisticated modern equipment from the best Italian (“BIESSE”), German (“HOLZMA”, “HOMAG”) manufacturers;
- 2) Highest production standards and quality control (ISO 9001, warranty 24 months);
- 3) Eco-friendly materials (MDF 19mm “KRONOSPAN”, chipboard 16mm “EGGER”, edge “REHAU”), wash-basins (“TURKUAZ”, “CERSANIT”, “COLOMBO”) and fittings (“BLUM”, “HETTICH”) from the best European suppliers;
- 4) Innovative Italian technologies of painting and coating (3 painting-finishing “CEFLA FINISHING” lines);
- 5) Refined design by famous European design studios (“RODE DESIGN” Italy and others);
- 6) Production and warehouse facilities about 35 000sq.m., manufacturing staff over 700 employees;
- 7) Production capacity about 70 000 units of bathroom furniture per month;
- 8) Wide model range of bathroom furniture, home furniture and kitchens covering all price and style segments, wide range of dimensions and colours;

- 9) Complete model range is always available at stock (about 20 000m², total amount of stocked products over 10 000 000 USD);
- 10) Furniture is packed in five-layer corrugated cardboard boxes and is wrapped with foamed polypropylene;
- 11) Delivery to any needed point of destination by trucks 120m³ or by sea containers;
- 12) Exhibition units for all stores with discount (upon receipt of photo confirmation);
- 13) We are able to produce any type of bathroom/home/kitchens furniture according to your design and requirements (private label is possible), subject of negotiations.

We are ready to discuss all your proposals and ideas about potential cooperation. We shall prepare a detailed commercial offer depending on your requirements and suggestions.

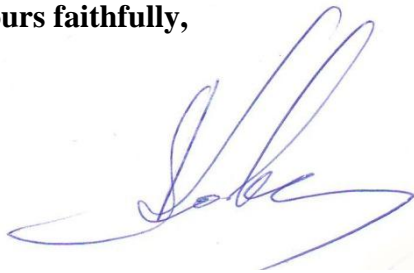
We shall be glad to welcome representatives of your company at our central office in Kiev in order to examine our production and warehouse capacities, to visit our showrooms and check all our products.

Please find below pictures of several types of our products, our central office and warehouse in Kiev. You may find detailed video presentation by the links below.

<http://www.youtube.com/watch?v=HKOnJNdNKbk>

<http://www.youtube.com/watch?v=Y1wRMeIHL-E>

Yours faithfully,



Oleksandr Kostenko
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