



Kyiv–The Netherlands

Business Club

Business Club KYIV-The NETHERLANDS

ABOUT THE CLUB



Founded in 2000, Kiev- The Netherlands Club is a business association for enterprises, organizations and individuals.

The goals of the club are as follows:

- To protect and promote the economic, social, cultural and other interests of Business Club members.
- To promote the development of scientific, technical and trade ties between Ukrainian and Dutch companies.
- To promote the creation of modern industrial, financial and trade infrastructure for these ties.



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Business Club

Founded in year:
2000

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HISTORY



Kiev-The Netherlands Business Club was founded in 2000. For fourteen years, the club has existed as an exclusive, closely-knit club of managers of Ukrainian companies who interned and trained in the Netherlands.

In 2014, there were changes made to the Board of Directors of the Business Club and representatives of the Ukrainian and Dutch business communities were included in the Board of Directors. This caused a dramatic shift in the format and principles of the Business Club.

Today, the Business Club is open to entrepreneurs from Ukraine, the Netherlands and other EU countries. The activities of the Business Club are increasing in scale and are aimed at specific actions and achieving practical results.



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The Netherlands are one of the main partners of Ukraine among EU countries in the fields of trade, economic cooperation and investments.

As of October 1st 2013, the Netherlands are Ukraine's 6th largest trade partner with a **4.5%** share of the total trade turnover, moving up from 7th place.

From January to September 2013, the export of Ukrainian goods and services to the Netherlands increased by **27.4%** and reached 796.7 million USD, with imports from the Netherlands increasing by 0.4% and reaching 912.6 million USD.

MISSION AND OBJECTIVES

In light of the new period of relations between Ukraine and EU countries, both the Ukrainian business community and investors from the Eurozone need effective mechanisms to help establish business relations quickly.



Businessmen need reliable business contacts, additional information about available opportunities, needs and risks of new markets, lobbying of their interests at government and company levels, understanding business rules and practices in other countries, opportunities for training and exchange experiences.

On one hand, Ukrainian companies are interested in European markets and in European suppliers and investors. On the other, Dutch companies, like companies from other European countries, are also ready to invest in Ukraine and to buy Ukrainian goods, raw materials and services.

The main mission of Kiev-The Netherlands Business Club is to meet all of the above-mentioned business needs and to create conditions for quickly establishing fruitful and reliable cooperation between Ukrainian companies and companies from the Netherlands and other EU countries.



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The main items exported from Ukraine to the Netherlands include:

steel and iron products,
grains,
vegetable oils,
animal fat products,
and food industry
by-products.

The main items imported from the Netherlands to Ukraine include:

machinery,
boiler equipment,
vehicles,
plastics,
medicines,
flowers,
and jewels.

ACTIVITIES AND OBJECTIVES OF THE CLUB

- Helping to establish new business relations between Ukrainian and foreign companies, creating an effective communication system, and establishing cooperation between club members to provide mutual support.
- Organizing various events such as workshops, exhibitions, business meetings etc. at various locations in Ukraine and the Netherlands.
- Creating an informational and expert structure to study prospects and opportunities for various industries and companies.
- Providing practical informational support to club members.
- Lobbying the interests of club members to government agencies.
- Supporting and organizing business trips of club members abroad and receiving foreign delegations.
- Seeking and introducing new forms of cooperation.
- Working with the mass media to spread information about club members to promote their activities and products.
- Participating in organizing professional training and studies for club members.



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More than 500 companies
with Dutch investments have
been registered in Ukraine.

Traditionally,
the largest investors are
Royal Dutch Shell,
ING Ukraine,
Rabobank,
Philips,
Akzo Nobel,
Damen Shipyards,
Unilever Export.



THE BENEFITS OF THE CLUB MEMBERSHIP



- Opportunities to find new markets for goods and services produced or provided by companies that are club members and establishing promising long-term business ties between Ukrainian and European companies.
- Opportunities to find reliable investors and projects for investment.
- Improving business reputation and popularization and promotion of goods and services.
- Pooling and lobbying of initiatives and protection of business interests.
- Training, experience exchange, and development of joint projects.
- Opportunities to obtain interesting, important and up-to-date business information.
- Opportunities for interesting communication and recreation.



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Cooperation in investment

The Netherlands are the third largest investor in the Ukrainian economy (among 128 investor countries) with a total amount of USD 5,504 million or 9.7% of all investments in Ukraine (as of October 1st 2013).

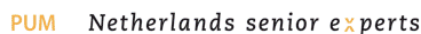
Dutch companies invested in the following areas:

industry, IT, wholesale and retail trade, motor vehicle servicing, finances and insurance, real estate, professional, scientific and technical work, and many others.

General sponsors



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Information Sponsors





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**Join our club today and
discover new opportunities for your business**

Together we will open Ukraine for your business!

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